



Press Release March 14, 2013

## **JLT Mobile Computers Signs French Sales Partner with Significant Track Record in the Rugged Computer Market**

**JLT Mobile Computers, developer of reliable computers for demanding environments, has signed a non-exclusive sales partner agreement with the French company ID Work. ID Work is recently founded by Philippe BRIANTAIS, a veteran within the market of rugged computer solutions. As the founder of A3dis and most recently as one of the owners of Nomadvance, Mr. BRIANTAIS has more than 25 years of knowledge of the Auto ID and mobility solutions market.**

“We will represent JLT on the French market and work with software developers, system integrators and end-users to offer leading solutions based on the JLT product line,” said Mr. BRIANTAIS, founder and CEO of ID Work. “Customers are looking for stability and proven solutions that work for a long time, and JLT has a lot to offer with its strong record of stable and well-designed products.”

“I’m excited to welcome Mr. BRIANTAIS and ID Work into our partner network,” said Per Holmberg, CEO of JLT Mobile Computers. “Mr. BRIANTAIS’ history and accomplishments in the market is impressive, which will bring a unique value to customers, particularly in the auto-id segment.”

JLT Mobile Computers and ID Work will jointly participate at the SITL tradeshow on 26<sup>th</sup> to the 28<sup>th</sup> of March in Paris. SITL is one of the most important European meeting places for transport and logistics.

Additional information on: [www.jltmobile.com](http://www.jltmobile.com) and [www.id-work.fr](http://www.id-work.fr)

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### **About JLT Mobile Computers**

JLT Mobile Computers is a leading developer of rugged mobile computers for applications such as transportation, warehousing / logistics, forestry and mining. The computers are developed and manufactured in Sweden and characterized by very high reliability. JLT was founded 1994 and is listed on the NASDAQ OMX, First North under the symbol JLT by Remium as Certified Advisor. More information: [www.jltmobile.com](http://www.jltmobile.com).

### **About ID Work**

ID Work is reselling the products of JLT Mobile Computers, a Swedish producer of rugged mobile computers that are known for their robustness and reliability. The company was founded by Philippe BRIANTAIS, former founder of A3Dis and co-founder of Nomadvance, major integrators in the Auto ID market. For more information [www.id-work.fr](http://www.id-work.fr)