



**Visit JLT Mobile Computers at:**

**Navis World 2019, Booth 7  
25-28 March 2019, San Francisco, US**

**SITL 2019, Booth E67  
26-28 March 2019, Paris, France**

**ProMAT 2019, Booth S4273  
8-11 April 2019, Chicago, US**

## **JLT Mobile Computers: Rapid Growth of New Products and Services Contributes to Record 2018 Results**

*Enters 25th anniversary year in excellent shape after closing 2018 with the strongest order intake and financial results in the company's history*

**Växjö, Sweden, 7 March 2019** \* \* \* [JLT Mobile Computers](#), a leading developer and manufacturer of reliable computers for demanding environments – and renowned for its high-level of support and flexibility in addressing customer challenges – reports record results for fiscal year 2018 (full details of the JLT Year-end Report, published 2019-02-08, are available [here](#)). Operating in an industry where the annual growth has been steady around 5% over the past couple of years, JLT reinforces its position as a leading player in the high-end of the rugged computer market with an increase in revenues by 15% and order intake by almost 30%, reaching a record level in the 25-year history of the company.

JLT achieved these outstanding results by offering high-quality products with leading performance and reliability, broadening its product offering and expanding into services. A major milestone signifying the company's strategy to evolve from a distinct hardware supplier to a more comprehensive solution provider offering a mix of products, accessories and services to address customer needs, was the launch of JLT Technology Services™ for the important and growing US market. Here, the company now offers installation and maintenance services along with servicing of both JLT's own and third-party products. With the objective to increase business value to its customers, further expansion in the services sector and offering similar services in Europe as well is part of the long-term strategy.

On the product side, 2018 saw the launch of the JLT6012™ logistics computer, which is the first vehicle-mounted PC to be developed on JLT's next generation technology platform that will form the basis of future solutions and specifically targets the warehousing and logistics sector. As the fastest ramping new product in the history of JLT, sales of the new JLT6012 computer started off strong, especially in the US market. Further JLT product expansions in 2018 included the launch of several fully rugged Android-based tablet and hand-held products.



Picture available: [info@prismapr.com](mailto:info@prismapr.com)

Next to expanding its service and product portfolio, JLT also continued to broaden its customer base within existing target markets such as warehousing logistics, ports and mining, and by driving expansion into additional sectors such as agriculture.

"I am immensely proud of our highly qualified employees and the trust our customers are awarding us, which yielded record-breaking results for 2018, and am looking forward to building on this success in 2019, our 25th anniversary year," says Per Holmberg, CEO of JLT Mobile Computers. "Throughout 2019 we will continue to develop our organization and offering to meet customers' needs with the best possible combination of products, accessories and services."

To learn more about JLT Mobile Computers, its products, services and solutions, visit [www.jltmobile.com](http://www.jltmobile.com) or arrange a personal meeting at one of the upcoming shows in Europe or the US via [www.jltmobile.com/upcoming-events](http://www.jltmobile.com/upcoming-events).

### Reader Enquiries

#### JLT Mobile Computers (EMEA)

Per Holmberg, CEO

Tel.: +46 470 53 00 53

[per.holmberg@jltmobile.com](mailto:per.holmberg@jltmobile.com)

[www.jltmobile.com](http://www.jltmobile.com)

#### JLT Mobile Computers Inc. (US)

Eric Miller, CEO, JLT Inc.

Tel.: +1 480 705 4200 x215

[eric.miller@jltmobile.com](mailto:eric.miller@jltmobile.com)

[www.jltmobile.com](http://www.jltmobile.com)

### Press Contact

#### PRismaPR

Monika Cunnington

Tel.: +44 20 8133 6148

[monika@prismapr.com](mailto:monika@prismapr.com)

[www.prismapr.com](http://www.prismapr.com)

### About JLT Mobile Computers

JLT Mobile Computers is a leading developer of rugged mobile computers for demanding environments. These PC-type computers are developed and manufactured in Sweden for professional use and are characterized by very high reliability in the face of moisture, dust, vibration, electromagnetic fields or extreme temperature – reliability that is required for use in areas such as warehousing / logistics, transportation, ports and mining. JLT operates globally with offices in Sweden and the US, complemented by a network of sales partners that provide complete solutions and local support. JLT has delivered over 100,000 PCs since its inception and the company's turnover in 2018 was SEK 130 million. The headquarters in Växjö, Sweden houses the development, service and administration departments. The company was founded in 1994 and since 2002 has been listed on the NASDAQ First North, under the symbol JLT; Eminova Fondkommision AB acts as Certified Advisor. For additional information, please visit [www.jltmobile.com](http://www.jltmobile.com). You can also follow and engage with JLT via [LinkedIn](#) and [Twitter](#).